

With these services, customers can expect to see savings often exceeding 20% on their major IT expenses. In today's fast-paced business environment, organizations face the daunting challenge of managing an ever-growing array of IT assets and associated expenses. Our all-encompassing suite of services is here to help you gain control and optimize your technology investments. From software licensing and cloud cost optimization—including both infrastructure as a service (laaS) and software as a service (SaaS)—to telecom expense management, we cover it all. We meticulously inspect and examine your contracts, entitlements, install base, architecture, personas, workloads, usage, connectivity, and consumption to provide a clear path to your desired state.

## **IT Optimization Services**

We offer a comprehensive suite of services that help you understand and optimize technology spend.



## **Common Optimization Outcomes**

- Data and analysis to support critical decisions
- Renewal roadmaps with business strategy
- Optimized spend and processes for complete efficiency
- Validation of compliance and identification of audit risks

## Don't Go It Alone

Our four-phased approach—which includes interview sessions, information gathering, and best practices—provides a streamlined process for all areas in need of optimization.



## Change Happens. EXPERTISE WINS.™

As a leading services and solutions partner, Connection provides a range of products, services, and solutions—along with technical expertise—to help your business navigate the constantly evolving technology landscape. We fuel innovation by focusing on effective delivery and deployment. Our deep knowledge ensures that you maximize the return on your investments.



Please contact your Connection Account Team to learn more.

1.800.998.0067 ■ www.connection.com/Services

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