



The VMware Optimization Assessment (VOA) is a powerful tool designed to help businesses unlock the full potential of VMware vSphere environments. The VMware Optimization Assessment leverages the industry-leading VMware VCF Operations (Aria Operations) to provide a comprehensive, yet rapid analysis of your virtual infrastructure—delivering actionable insights, best practice recommendations, cost savings, security improvements, and more. This complimentary assessment concludes with an action plan that includes a summary of recommendations and next steps.

Customer Benefits of the VMware Optimization Assessment

Our primary objective is to empower current and future customers to achieve maximum value and benefit from investments in their VMware infrastructure, while operating with maximum efficiency. Led by an experienced systems engineer and solutions architect, we leverage the VOA to produce a focused set of findings and actionable recommendations that will help you:

- Optimize Virtual Infrastructure Resources: Identify and address resource inefficiencies, ensuring optimal performance, and resource utilization.
- Identify Capacity Challenges: Identify and address capacity expansion or stranded resources, allowing for the most agile and effective planning for growth, liberating you to focus on your business and create innovation.
- Enhance Security of the Virtual Infrastructure: Proactively identify and mitigate security vulnerabilities, safeguarding critical business data.
- Identify Unutilized Product Features and Enhancements: Uncover product features and functionality that are part of your software purchase, but which have not yet been implemented—and work with you to create a detailed adoption plan.
- Reduce Costs: Uncover opportunities for cost savings by optimizing licensing, hardware utilization, and operational expenses.
- Improve Operations: Streamline day-to-day operations, increase efficiency, achieve rapid problem resolution, and reduce costly downtime.



The VOA Action Plan: Potential Outcomes and Next Steps

- Platform Migration Planning: For customers planning for a potential migration to one of VMware's new platform bundles (VVF or VCF), we can leverage the VOA to create a multi-phasic Adoption Roadmap and Implementation Plan to assist you in moving to VMware's modern platforms.
- VCF Operations and VCF Automation: Achieve greater operational efficiency
 with the game-changing functionality of VCF Operations/Automation. In
 fact, our VVF Aria Operations Jumpstart Service can help you realize the full
 potential of the VCF Operations functionality built into the VVF suite.
- Accelerated ROI: Support your long-term investments in VMware technologies and enhance the value they bring to your organization.

Ready Reference: VMware's New VVF and VCF Offerings

VMware vSphere Foundation (VVF):

VMware's virtualization platform goes well beyond its vSphere Enterprise Plus offering and includes vCenter Standard, VCF Operations, and Operations for Logs.

VMware Cloud Foundation (VCF):

VMware's comprehensive Software Defined Data Center (SDDC) solution with core components includes virtual networking (NSX), virtual storage (VSAN), vSphere, VCF Operations and Automation—and more.

Why Connection?

Connection offers products, technical expertise, services, and solutions to help your business adapt to the ever-changing technology landscape. Connection designs and deploys infrastructure solutions tailored to each customer's unique business needs, enabling them to optimize spend while enhancing agility.



To learn more about the VMware Optimization Assessment powered by VCF Operations, contact your Connection Account Team today.

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