

SIMPLIFYING HEALTHCARE IT AT SCALE

Proven Experience. Practical Solutions.



HEALTHTRUST
Performance Group

Contract: 125865

Healthcare Technology Is Complex. Working with Connection Isn't.

For more than 38 years, Connection has helped healthcare organizations save money on their technology purchases, streamline asset management, and provide technology at the point of care. Through HealthTrust, members gain access to aggressively priced IT hardware and software assets, as well as deployment and lifecycle services built to scale with the needs of hospitals, clinics, and health systems. We offer access to more than 460,000 products from over 2,500 vendors—backed by a full suite of IT services to support strategic initiatives, control costs, and simplify IT operations.

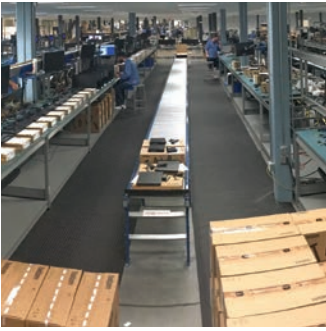
Support for Every Step of the IT Lifecycle

- Cost effectively deploy and manage devices across distributed care environments
- Improve uptime with nationwide IT support programs
- Centralize operations through Connection's logistics platform, ConnectONE, which coordinates deployment, support, and lifecycle services
- Ensure responsible end-of-life management, from data wiping to recycling and resale

Optimize Software Licensing and IT Spending

Connection helps healthcare organizations:

- Right-size contracts with major publishers (Microsoft, Adobe, VMware, and more)
- Identify and eliminate redundant software assets (e.g., Zoom vs. Teams)
- Analyze usage data to align licenses with actual demand
- Reduce overspending and under licensing through data-driven decisions



Scalable Logistics for Complex Environments

Our integration and logistics facilities support:

- Imaging, kitting, and provisioning for touchless deployment
- Secure staging, configuration, and scheduled delivery to decrease freight costs and simplify receiving
- Just-in-time delivery to care locations nationwide
- Rapid device replacement programs to ensure uptime
- Centralized visibility and coordination

Who Is Connection?

- Financially stable, Fortune 1000 Company
- Complete solutions and services IT provider
- Employer of highly trained and experienced IT professionals
- Dedicated to exceptional customer service
- Global procurement in 174 countries with over 500 suppliers
- Annual revenue: \$2.8 billion (2024)
- NASDAQ listing: CNXN

Why Healthcare Leaders Choose Connection

- Strong OEM relationships bring valued advocacy to our clients
- Expertise with our healthcare clients' unique needs
- Real-time visibility into every stage of the technology lifecycle
- Extensive experience leveraging GPO contracts for more competitive pricing

Awards and Commendations

Connection has received national recognition for its business integrity, customer focus, and technical excellence:



Fortune 1000 #918, 2024



Most Trustworthy Companies in America 2024



Forbes America's Best Midsize Employers list 2024



CRN® Tech Elite 250



Channel Insider Hybrid Solution Provider 250-2024



HIMSS Diamond Corporate Member



CHiME Premier Member

We're here to support HealthTrust members with simplified, strategic healthcare IT solutions. Contact your Connection Account Team today for more information.



HealthTrust
1.800.998.0032

www.connection.com/healthtrust
healthtrust@connection.com